



- **EXW: EX WORKS ...**
[NAMED PLACE]
Means that the seller fulfills his obligation to deliver when he has made the goods available at his premises to the buyer.
- **FCA: FREE CARRIER ...**
[NAMED PLACE]
Means that the seller fulfills his obligation to deliver when he has handed over the goods, cleared for export, into the charge of the carrier named by the buyer at the named place or point.
- **FAS: FREE ALONGSIDE SHIP ...**
[NAMED PORT OF SHIPMENT]
Means that the seller fulfills his obligation to deliver when the goods have been placed alongside the vessel on the quay or in lighters at the named port of shipment.
- **FOB: FREE ON BOARD ...**
[NAMED PORT OF SHIPMENT]
Means that the seller fulfills his obligation to deliver when the goods have passed over the ship's rail at the named port of shipment.
- **CFR: COST AND FREIGHT ...**
[NAMED PORT OF DESTINATION]
Means that the seller must pay the costs and freight necessary to bring the goods to the named port of destination but the risk and loss of or damage to the goods, as well as any additional costs due to events occurring after the time the goods have been delivered on board the vessel is transferred from the seller to the buyer when the goods pass the ship's rail in the port of shipment.
- **CIF: COST, INSURANCE AND FREIGHT ...**
[NAMED PORT OF DESTINATION]
Means that the seller has the same obligations as under CFR but with the addition that he has to procure marine insurance against the buyer's risk of loss or damage to the goods during carriage.
- **CPT: CARRIAGE PAID TO ...**
[NAMED PLACE OF DESTINATION]
Means that the seller pays the freight for the carriage of the goods to the named destination. The risk of loss of or damage to the goods. As well as any additional costs due to events occurring after the time the goods have been delivered to the carrier is transferred from the seller to the buyer when the goods have been delivered to the carrier.
- **CIP: CARRIAGE AND INSURANCE PAID TO...**
[NAMED PLACE OF DESTINATION]
Means that the seller has the same obligations as under CPT but with the addition that the seller has to procure cargo insurance against the buyer's risk of loss or damage to the goods during carriage.
- **DAF: DELIVERED AT FRONTIER**
[NAMED PLACE]
Means that the seller fulfills his obligation to deliver when the goods have been made available, cleared for export, at the named point and place at the frontier, but before the customs border at the adjoining, country.
- **DES: DELIVERED EX SHIP ...**
Means that the seller fulfills his obligation to deliver when the goods have been made available to the buyer on board the ship uncleared for import at the named port of destination. The seller has to bear all the costs and risks involved in bringing the goods to the named port of destination.
- **DEQ: DELIVERY EX QUAY [DUTY PAID] ...**
[NAMED PORT OF DESTINATION]
Means that the seller fulfills his obligation to deliver when he has made the goods available to the buyer on the quay [wharf] at the named port of destination, cleared for importation. The seller has to bear all risks and costs including duties, taxes and other charges of delivering the goods thereto.
- **DDU: DELIVERED DUTY UNPAID ...**
[NAMED PLACE OF DESTINATION]
Means that the seller fulfills his obligation to deliver when the goods have been made available at the named place in the country of importation. The seller has to bear the costs and risks involving in bringing the goods thereto, (excluding duties, taxes and other official charges payable upon importation), as well as the costs and risks of carrying out the customs formalities.
- **DDP: DELIVERY DUTY PAID ...**
[NAMED PLACE OF DESTINATION]
Means that the seller fulfills his obligation to deliver when the goods have been made available at the named place in the country of importation. The seller has to bear the risks and costs, including duties, taxes and other charges of delivering the goods thereto, cleared for importation.